

CONSOLIDATED FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION

North American Development Bank
Years Ended December 31, 2015 and 2014
With Report of Independent Auditors

Ernst & Young LLP



Building a better
working world

North American Development Bank

Consolidated Financial Statements and Supplementary Information

Years Ended December 31, 2015 and 2014

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Report of Independent Auditors

The Board of Directors
North American Development Bank

We have audited the accompanying consolidated financial statements of North American Development Bank (the Bank), which comprise the consolidated balance sheets as of December 31, 2015 and 2014, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of North American Development Bank at December 31, 2015 and 2014, and the consolidated results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Ernst + Young LLP

March 31, 2016

North American Development Bank

Consolidated Balance Sheets

	December 31	
	2015	2014
Assets		
Cash and cash equivalents:		
Held at other financial institutions in demand deposit accounts	\$ 127,078	\$ 1,836,490
Held at other financial institutions in interest-bearing accounts	31,052,800	52,919,581
Repurchase agreements	83,800,000	32,900,000
	114,979,878	87,656,071
Held-to-maturity investment securities, at amortized cost	53,730,753	53,664,254
Available-for-sale investment securities, at fair value	337,477,241	304,203,394
Loans outstanding	1,325,135,449	1,186,205,931
Allowance for loan losses	(19,941,922)	(11,378,816)
Unamortized loan fees	(9,661,632)	(8,535,936)
Foreign currency exchange rate adjustment	(43,446,961)	(32,890,748)
Hedged items, at fair value	(51,606,468)	1,698,406
Net loans outstanding	1,200,478,466	1,135,098,837
Interest receivable	11,226,560	10,458,143
Grant and other receivable	699,125	1,631,316
Furniture, equipment and leasehold improvements, net	257,012	177,321
Other assets	63,388,898	43,692,549
Total assets	\$ 1,782,237,933	\$ 1,636,581,885
Liabilities and equity		
Liabilities:		
Accounts payable	\$ 1,813,084	\$ 1,066,206
Accrued liabilities	350,020	292,225
Accrued interest payable	9,079,465	8,394,741
Undisbursed grant funds	1,000	1,000
Other liabilities	6,210,968	20,426,135
Short-term debt	5,262,000	2,631,000
Long-term debt, net of discount	1,182,136,693	1,052,838,328
Hedged items, at fair value	10,180,086	5,047,280
Net long-term debt	1,192,316,779	1,057,885,608
Total liabilities	1,215,033,316	1,090,696,915
Equity:		
Paid-in capital	405,000,000	405,000,000
General Reserve:		
Allocated paid-in capital	3,027,256	4,337,076
Retained earnings:		
Designated	12,920,792	17,719,949
Reserved	99,671,114	94,623,755
Undesignated	39,394,125	24,392,203
Accumulated other comprehensive income (loss)	7,185,567	(194,018)
Non-controlling interest	5,763	6,005
Total equity	567,204,617	545,884,970
Total liabilities and equity	\$ 1,782,237,933	\$ 1,636,581,885

The accompanying notes are an integral part of these consolidated financial statements.

North American Development Bank

Consolidated Statements of Income

	Year Ended December 31	
	2015	2014
Interest income:		
Loans	\$ 45,910,933	\$ 38,528,324
Investments	5,355,434	5,224,734
Total interest income	51,266,367	43,753,058
Interest expense	15,101,220	13,547,601
Net interest income	36,165,147	30,205,457
Operating expenses:		
Personnel	5,590,704	4,877,951
General and administrative	1,712,742	1,308,917
Consultants and contractors	2,205,079	2,380,353
Provision for loan losses	8,559,254	2,199,499
Depreciation	76,409	49,738
U.S. Domestic Program	285,955	301,055
Total operating expenses	18,430,143	11,117,513
Net operating income	17,735,004	19,087,944
Non-interest income and expenses:		
Gains on sales of available-for-sale securities	39,995	188,097
Income (expense) from hedging activities, net	3,584,628	993,359
Income (expense) from foreign exchange activities, net	(715,955)	(425,022)
Fees and other income	429,078	62,227
Loss on other real estate owned	(950,000)	(1,911,927)
Total non-interest income (expenses)	2,387,746	(1,093,266)
Income before program activities	20,122,750	17,994,678
Program activities:		
U.S. Environmental Protection Agency (EPA) grant income	832,143	1,041,909
EPA grant administration expense	(832,143)	(1,041,909)
Technical Assistance Program expense	(1,179,090)	(759,069)
Community Assistance Program expense	(1,436,053)	(796,259)
Water Conservation Investment Fund expense	(2,257,725)	(521,904)
Net program expenses	(4,872,868)	(2,077,232)
Income before non-controlling interest	15,249,882	15,917,446
Net loss attributable to non-controlling interest	(242)	(368)
Net income attributable to NADB	\$ 15,250,124	\$ 15,917,814

The accompanying notes are an integral part of these consolidated financial statements.

North American Development Bank

Consolidated Statements of Comprehensive Income

	Year Ended December 31	
	2015	2014
Income before non-controlling interest	\$ 15,249,882	\$ 15,917,446
Net loss attributable to non-controlling interest	(242)	(368)
Net income attributable to NADB	15,250,124	15,917,814
Other comprehensive income (loss):		
Available-for-sale investment securities:		
Change in unrealized gains (losses) during the period, net	(344,579)	918,065
Reclassification adjustment for net gains included in net income	(39,995)	(188,097)
Total unrealized gain (loss) on available-for-sale investment securities	(384,574)	729,968
Foreign currency translation adjustment	147,893	47,575
Unrealized gains (losses) on hedging activities:		
Foreign currency translation adjustment, net	(11,501,378)	(16,357,061)
Fair value of cross-currency interest rate swaps, net	19,117,644	23,435,855
Total unrealized gain on hedging activities	7,616,266	7,078,794
Total other comprehensive gain	7,379,585	7,856,337
Total comprehensive income	\$ 22,629,709	\$ 23,774,151

The accompanying notes are an integral part of these consolidated financial statements.

North American Development Bank

Consolidated Statement of Changes in Equity

	Paid-In Capital	General Reserve		Accumulated Other Comprehensive Income (Loss)	Non-controlling Interest	Total Equity
		Allocated Paid-In Capital	Retained Earnings			
Beginning balance, January 1, 2014	\$ 405,000,000	\$ 5,773,589	\$ 120,818,093	\$ (8,050,355)	\$ 6,373	\$ 523,547,700
Transfer to Targeted Grant Program of the U.S. Domestic Program	–	(1,436,513)	–	–	–	(1,436,513)
Net income	–	–	15,917,814	–	–	15,917,814
Other comprehensive loss	–	–	–	7,856,337	–	7,856,337
Non-controlling interest	–	–	–	–	(368)	(368)
Ending balance, December 31, 2014	405,000,000	4,337,076	136,735,907	(194,018)	6,005	545,884,970
Transfer to Targeted Grant Program of the U.S. Domestic Program	–	(1,309,820)	–	–	–	(1,309,820)
Net income	–	–	15,250,124	–	–	15,250,124
Other comprehensive income	–	–	–	7,379,585	–	7,379,585
Non-controlling interest	–	–	–	–	(242)	(242)
Ending balance, December 31, 2015	\$ 405,000,000	\$ 3,027,256	\$ 151,986,031	\$ 7,185,567	\$ 5,763	\$ 567,204,617

The accompanying notes are an integral part of these consolidated financial statements.

North American Development Bank
Consolidated Statements of Cash Flows

	Year Ended December 31	
	2015	2014
Operating activities		
Net income	\$ 15,250,124	\$ 15,917,814
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation	76,409	49,738
Amortization of net premium on investments	1,618,069	2,582,651
Change in fair value of swaps, hedged items, and other non-cash items	43,358,596	41,396,025
Non-controlling interest	(242)	(368)
Gain on sales of available-for-sale investment securities, net	(39,995)	(188,097)
Provision for loan losses	8,559,254	2,199,499
Change in other assets and liabilities:		
Increase in interest receivable	(768,416)	(126,306)
Decrease in receivable and other assets	2,081,279	1,425,083
Increase in accounts payable	746,878	72,670
Increase (decrease) in accrued liabilities	57,795	(30,131)
Increase in accrued interest payable	684,724	51,553
Net cash provided by operating activities	<u>71,624,475</u>	<u>63,350,131</u>
Lending, investing, and development activities		
Capital expenditures	(156,100)	(34,109)
Loan principal repayments	110,630,097	76,585,766
Loan disbursements	(249,555,763)	(254,162,523)
Purchase of held-to-maturity investments	(2,292,397)	(3,224,685)
Purchase of available-for-sale investments	(257,306,015)	(295,316,846)
Proceeds from maturities of held-to-maturity investments	2,250,000	3,203,000
Proceeds from sales and maturities of available-for-sale investments	222,045,417	424,521,011
Net cash used in lending, investing, and development activities	<u>(174,384,761)</u>	<u>(48,428,386)</u>
Financing activities		
Proceeds from other borrowings	4,521,469	13,566,518
Proceeds from note issuance	129,503,444	-
Principal repayments - other borrowings	(2,631,000)	-
Grant funds from the Environmental Protection Agency (EPA)	9,633,948	15,672,030
Grant disbursements – EPA	(9,633,948)	(15,672,035)
Grant activity – U.S. Domestic Program	(1,309,820)	(1,436,513)
Net cash provided by financing activities	<u>130,084,093</u>	<u>12,130,000</u>
Net increase in cash and cash equivalents	27,323,807	27,051,745
Cash and cash equivalents at January 1, 2015 and 2014	87,656,071	60,604,326
Cash and cash equivalents at December 31, 2015 and 2014	<u>\$ 114,979,878</u>	<u>\$ 87,656,071</u>
Supplemental cash information		
Cash paid during the year for interest	\$ 30,439,744	\$ 30,266,987
Significant noncash transactions		
Foreign currency translation adjustment	\$ (11,501,378)	\$ (16,357,061)
Change in fair value of cross-currency interest rate swaps, net	\$ 19,117,644	\$ 23,435,855
Change in fair value of available-for-sales investments, net	\$ (384,574)	\$ 729,968

The accompanying notes are an integral part of these consolidated financial statements.

North American Development Bank

Notes to Consolidated Financial Statements

December 31, 2015

1. Organization and Purpose

The North American Development Bank (NADB or the Bank) was established on January 1, 1994 by an agreement between the governments of the United States of America (the United States or U.S.) and the United Mexican States (Mexico) that was signed by their respective Presidents on November 16 and 18, 1993 (the Charter). The Bank was created to finance environmental infrastructure projects in the U.S.-Mexico border region (the International Program) and community adjustment and investment projects throughout the U.S. and Mexico in support of the purposes of the North American Free Trade Agreement (NAFTA) (the Domestic Programs). On March 16, 1994, the President of the United States issued an Executive Order designating the Bank an international organization under the International Organization Immunities Act.

The Bank is governed by a Board of Directors appointed by the two countries. The operations of the Bank are subject to certain limitations outlined in the Charter, as amended on August 6, 2004. The geographic jurisdiction of the International Program is within 100 kilometers north of the U.S.-Mexico border and within 300 kilometers south of the border. The Bank is located in San Antonio, Texas.

Under its International Program, the Bank provides loan and grant financing and technical assistance for environmental infrastructure projects certified by the Border Environment Cooperation Commission (BECC), as appropriate, and administers grant funding provided by other entities. Under the Domestic Programs, the Bank contributed funds from its equity to establish the domestic program of each country, and continues to administer the funds of the U.S. Domestic Program (see Note 8).

On June 2, 1998, the Board of Directors adopted a resolution authorizing the Bank to establish a limited-purpose financial institution (sociedad financiera de objeto limitado, SOFOL) for the purpose of facilitating Bank lending to the Mexican public sector. In January 1999, the Corporación Financiera de América del Norte, S.A. de C.V. SOFOL (COFIDAN) began operations in Mexico City and, in October 2006, COFIDAN was converted from a SOFOL to a non-regulated, multipurpose financial institution (SOFOM, E.N.R.), and its name was modified to Corporación Financiera de América del Norte, S.A. de C.V. SOFOM E.N.R. As of December 31, 2015, COFIDAN is 99.90% owned by the Bank and 0.10% owned by the Mexican government. The accounts of COFIDAN are consolidated with the Bank, and all material intercompany accounts and transactions are eliminated in consolidation. The non-controlling interest reflected in the consolidated balance sheets and consolidated statements of income represents the ownership of the Mexican government through the Ministry of Finance and Public Credit (SHCP).

North American Development Bank

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies

Basis of Presentation and Use of Estimates in Financial Statements

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) and are presented in a manner consistent with that of an international organization. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. These estimates include the valuation of investments, allowance for loan losses, the fair value of derivative instruments and other real estate owned included in other assets, and the fair value of derivative instruments included in other liabilities and in long-term debt. Actual results could differ from those estimates.

Principles of Consolidation

The consolidated financial statements include the accounts of the Bank and its subsidiary, COFIDAN. All significant intercompany accounts and transactions have been eliminated in consolidation.

Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash deposits with other financial institutions and overnight repurchase agreements.

Repurchase Agreements

The Bank has entered into agreements with two major financial institutions to purchase various U.S. government and federally sponsored agency securities under an agreement to resell. The purchase and resale of these securities occur daily, and the obligation to repurchase is backed by the assets of the related financial institutions. The underlying securities related to the repurchase transaction are held in the possession of the respective financial institutions.

Investment Securities

The Bank's investments are classified into the following categories:

Held-to-maturity – This category is composed of those debt securities for which the Bank has the positive intent and ability to hold to maturity. These securities are carried at amortized cost.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

Trading – This category is composed of debt securities that are bought and held for resale in the near term. These securities are carried at fair value, and changes in market value are recognized in the consolidated statements of income.

Available-for-sale – This category is composed of debt securities that are not classified as either trading or held-to-maturity securities. These securities are carried at fair value, with unrealized holding gains and losses excluded from earnings and reported as a net amount in a separate component of comprehensive income or loss until realized.

The accretion of discounts and the amortization of premiums are computed using the interest method. Realized gains and losses are determined using the specific identification method. Investments in a loss position are reviewed in order to determine whether the unrealized loss, which is considered an impairment, is temporary or other-than-temporary. In the event of other-than-temporary impairment, the cost basis of the investment would be written down to its fair value, and the credit component of the loss would be included in current earnings. The Bank had no securities classified as other-than-temporarily impaired as of December 31, 2015 and 2014.

Taxation

As an international organization, the Bank is exempt from all federal, state, and local taxation to the extent implemented by law under the U.S. International Organizations Immunities Act of 1945.

Furniture, Equipment, and Leasehold Improvements

Furniture and equipment are recorded at cost and depreciated over their estimated useful lives using the straight-line method. The estimated useful life is three years for computers and five years for furniture and other equipment. Leasehold improvements are recorded at cost and amortized over five years, or the life of the lease, whichever is less.

General Reserve

The Board of Directors defines the General Reserve as retained earnings plus allocated paid-in capital for the U.S. Domestic Program, as described in Note 8. Retained earnings are classified as either designated for a specific program, reserved, or undesignated. Undesignated retained

North American Development Bank

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

earnings in excess of one percent (1.0%) of total assets of the International Program are used to fund four reserves in the following order of priority:

Debt Service Reserve – This reserve is maintained in an amount equal to 12 months of interest due on the Bank's outstanding debt at each fiscal year-end.

Operating Expenses Reserve – This reserve is maintained in an amount equal to 12 months of the operating budget expenses at each fiscal year-end.

Special Reserve – This reserve is maintained in an amount equal to the sum of: 1% of undisbursed loan commitments, 3% of the outstanding balance of disbursed loans and 3% of the outstanding balance of guaranties, less the general allowance for loan losses, with a targeted minimum of \$30 million. Amounts in the Special Reserve are to be used to pay costs associated with the enforcement of the Bank's rights under its loan and guaranty agreements and to offset losses on any loan or guaranty.

Capital Preservation Reserve – This reserve is intended to maintain the value of the paid-in capital in real terms and is indexed to the U.S. annual inflation rate.

Loans and Allowance for Loan Losses

Loans are reported at the principal amount, net of allowance for loan losses, unamortized loan fees, foreign currency exchange rate adjustment, and fair value of hedged items. Interest income on loans is recognized in the period earned. Net loan commitment and origination fees are deferred and amortized over the life of the loan as an adjustment to loan interest income.

Loans that are past due 90 days or more as to principal or interest, or where reasonable doubts exist as to timely collection, including loans that are individually identified as being impaired, are generally classified as nonperforming loans unless well secured and in the process of collection.

Loans are generally placed in nonaccrual status when principal or interest is delinquent for 180 days (unless adequately secured and in the process of collection) or circumstances indicate that the full collection of principal and interest is in doubt. When a loan is placed in nonaccrual status, accrued interest deemed uncollectible is either reversed (if current-year interest) or charged against current-year interest (if prior-year interest).

North American Development Bank

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

Payments received on nonaccrual loans are generally applied to the recorded principal in the loan asset. If collection of the recorded principal in the loan is fully expected and the loan does not have a remaining unrecovered prior charge-off associated with it, payments are recognized as interest income. Nonaccrual loans may be returned to accrual status when contractual principal and interest are current, prior charge-offs have been recovered, the ability of the borrower to fulfill the contractual repayment terms is fully expected, and the loan is not classified as “doubtful” or “loss.” If previously unrecognized interest income exists upon reinstatement of a nonaccrual loan to accrual status, interest income will only be recognized upon receipt of cash payments applied to the loan.

In cases where a borrower experiences financial difficulties and the Bank makes certain concessions to the borrower through modifications of the contractual terms of the loan, the loan is classified as a troubled debt restructuring. If the borrower’s ability to meet the revised payment schedule is uncertain, the loan is classified as a nonaccrual loan.

The allowance for loan losses is a valuation account used to reasonably estimate loan losses incurred as of the financial statement date. Determining the appropriate allowance for loan losses involves significant judgment about when a loss has been incurred and the amount of that loss. A specific allowance is established for impaired loans that exhibit a distinct possibility that the Bank may sustain some loss. Impairment of these loans is measured based on the present value of expected future cash flows, discounted at the loan’s effective interest rate or the fair value of the collateral, if the loan is collateral-dependent. In 2013, under the International Program, a general allowance for loans to private-sector borrowers was established based on statistical cumulative default and recovery rates for project finance loans.

The allowance for loan losses is maintained at a level considered adequate by management to provide for probable and estimable losses inherent in the loan portfolio. The allowance is increased through provision for loan losses and is decreased through reversals of provision for loan losses and loan charge-offs. Upon final settlement of impaired loans, any remaining loss is charged off immediately.

Credit Quality

The Bank monitors the credit quality of its loan portfolio on an ongoing basis by tracking certain credit quality indicators related to the borrower’s: (i) payment history, (ii) strength of management, (iii) financial performance, (iv) appropriateness and effectiveness of project technology, and

North American Development Bank

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

(v) loan covenant compliance, as well as (vi) general economic conditions in the borrower's geographic location, (vii) the legal and regulatory environment, and (viii) the effects, if any, of the current political environment. Based on this evaluation, each loan is assigned to one of the following risk categories:

Pass – The loan is not considered a greater than normal credit risk. The Bank believes the borrower has the ability to meet its obligations; therefore, the Bank anticipates insignificant uncollectible amounts.

Special Mention – The loan has exhibited potential weaknesses that deserve the Bank's close attention. If left uncorrected, these potential weaknesses may result in noticeable deterioration of the repayment prospects for the asset or of the borrower's credit position.

Substandard – The loan is inadequately protected by the current financial condition and paying capacity of the borrower or by any collateral pledged. The loan has a well-defined weakness or weaknesses that may jeopardize the collection of the debt pursuant to the contractual principal and interest terms. Such risk is characterized by the distinct possibility that the Bank may sustain some loss if the deficiencies are not corrected.

Doubtful – In addition to the risk characteristics described in the substandard category, the loan exhibits conditions and values that make collection or liquidation in full highly improbable. Loans in this risk category are closely managed to determine the highest recovery alternatives.

Program Activities

Program income represents reimbursed administrative expenses associated with the U.S. Environmental Protection Agency (EPA) grant activities. Such amounts are earned and recognized as program income in the accompanying consolidated statements of income as the associated expenses are incurred.

Program expenses include grant disbursements made by the Bank and administrative costs associated with EPA grant activities. Grants are recognized at the date the Bank becomes obligated under the terms of the grant agreements, and associated costs are recognized as incurred. EPA and U.S. Domestic Program grant receipts and disbursements reflected in the consolidated statements of cash flows are not reflected in the accompanying consolidated statements of income, as these grants are approved and funded by the respective entities noted above. The Bank's role is to administer these funds.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

Foreign Currency

COFIDAN is located in Mexico and operates primarily using the local functional currency. Accordingly, all assets and liabilities of COFIDAN are translated using the exchange rate in effect at the end of the period, and revenue and costs are translated using average exchange rates for the period. The resulting cumulative translation adjustment is included in accumulated other comprehensive income.

The lending activities of the Bank include making loans that are denominated in Mexican pesos. For such loans, the Bank enters into cross-currency interest rate swaps that mitigate its exposure to fluctuations in foreign currency exchange rates and interest rates. As of December 31, 2015, the Bank had entered into swap counterparty agreements with Fondo de Apoyo a Estados y Municipios (FOAEM), a fund owned by the government of Mexico and administered by the federally run development bank, Banco Nacional de Obras y Servicios Publicos, S.N.C. (Banobras); directly with Banobras outside the FOAEM arrangement; and with five other financial institutions. The foreign currency translation adjustment on loans denominated in Mexican pesos as of December 31, 2015 and 2014 was \$(43,446,961) and \$(32,890,748), respectively. Changes in the foreign currency translation adjustment are reported through other comprehensive income.

All swaps relating to the lending activities of the Bank have been designated as cash flow or fair value hedges and are recognized in the accompanying consolidated balance sheets at their fair value. Changes in the fair value of the cash flow hedges are reported in other comprehensive income and are reclassified to earnings at the time of the hedged loan repayment. Changes in the fair value of the fair value hedges are reported in other income or expense.

The Bank discontinues hedge accounting prospectively if it determines that the derivative is no longer highly effective in offsetting changes in the fair value or cash flows of the hedged item, or if it is no longer probable that the hedged loan repayment will occur. If hedge accounting is discontinued because the hedge ceases to be effective, the Bank will continue to record the swap at fair value with changes in value reflected in earnings for the period, and any fair value adjustments included in other comprehensive income will be recognized in the consolidated statements of income over the remaining life of the loan. If it is probable that the hedged loan repayments will not occur, gains and losses accumulated in other comprehensive income (loss) are recognized immediately in earnings.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

Derivatives executed with all swap counterparties except for FOAEM are subject to a master netting arrangement. The net fair value of derivatives by counterparty is offset with the outstanding balance of the collateral received from or paid to the counterparty for financial reporting purposes. Additional information on the amounts subject to master netting arrangements and collateral is provided in Note 5.

Fair Value

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Bank carries cross-currency interest rate swaps, interest rate swaps, hedged items, and available-for-sale debt securities at fair value. To determine the fair market value of its financial instruments, the Bank uses the fair value hierarchy, which is based on three levels of inputs as follows:

Level 1 – Quoted prices in active markets for identical assets or liabilities, which the reporting entity has the ability to access at the measurement date. This category generally includes U.S. government securities.

Level 2 – Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. This category generally includes U.S. agency securities, corporate debt securities, other fixed-income securities, United Mexican States (UMS) securities, and mortgage-backed debt securities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant in determining the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category includes cross-currency interest rate swaps, interest rate swaps, the fair value of hedged items, and other real estate owned where independent pricing information is not available for a significant portion of the underlying assets. For these consolidated financial statements, the Bank also obtains dealer quotations for comparative purposes to assess the reasonableness of the pricing models.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

Additional information on the fair value of the financial instruments of the Bank is provided in Note 11.

Accumulated Other Comprehensive Income

The components of other comprehensive income are reported in the accompanying consolidated statements of comprehensive income for all periods presented and in Note 7.

Reclassifications

Certain amounts in the prior year consolidated financial statements have been reclassified to conform to the current year consolidated financial statement presentation.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

3. Investments

All investments held by the Bank are classified as either held-to-maturity or available-for-sale securities. The following schedule summarizes investments as of December 31, 2015 and 2014.

	Amortized Cost	Gross Unrealized		Fair Value
		Gains	Losses	
December 31, 2015				
Held-to-maturity:				
U.S. agency securities	\$ 3,842,082	\$ 1,188	\$ (6,178)	\$ 3,837,092
Mexican government securities (UMS)	49,888,671	4,611,329	–	54,500,000
Total held-to-maturity investment securities	53,730,753	4,612,517	(6,178)	58,337,092
Available-for-sale:				
U.S. government securities	134,578,402	35,197	(193,458)	134,420,141
U.S. agency securities	71,593,623	109,503	(108,783)	71,594,343
Corporate debt securities	86,571,067	71,599	(228,745)	86,413,921
Other fixed-income securities	31,410,892	19,308	(25,880)	31,404,320
Mexican government securities (UMS)	13,741,982	–	(104,682)	13,637,300
Mortgage-backed securities	7,141	75	–	7,216
Total available-for-sale investment securities	337,903,107	235,682	(661,548)	337,477,241
Total investment securities	\$ 391,633,860	\$ 4,848,199	\$ (667,726)	\$ 395,814,333

North American Development Bank

Notes to Consolidated Financial Statements (continued)

3. Investments (continued)

	Amortized Cost	Gross Unrealized		Fair Value
		Gains	Losses	
December 31, 2014				
Held-to-maturity:				
U.S. agency securities	\$ 3,799,685	\$ 489	\$ (4,634)	\$ 3,795,540
Mexican government securities (UMS)	49,864,569	5,260,431	–	55,125,000
Total held-to-maturity investment securities	53,664,254	5,260,920	(4,634)	58,920,540
Available-for-sale:				
U.S. government securities	106,194,365	49,534	(74,585)	106,169,314
U.S. agency securities	68,850,600	66,249	(89,660)	68,827,189
Corporate debt securities	83,946,144	110,439	(91,205)	83,965,378
Other fixed-income securities	30,131,807	54,159	(31,408)	30,154,558
Mexican government securities (UMS)	15,099,181	14,824	(50,263)	15,063,742
Mortgage-backed securities	22,588	625	–	23,213
Total available-for-sale investment securities	304,244,685	295,830	(337,121)	304,203,394
Total investment securities	\$ 357,908,939	\$ 5,556,750	\$ (341,755)	\$ 363,123,934

North American Development Bank

Notes to Consolidated Financial Statements (continued)

3. Investments (continued)

The following schedule summarizes unrealized losses and the fair value of investments aggregated by category and the length of time individual securities have been in a continuous unrealized loss position as of December 31, 2015 and 2014.

	Less Than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2015						
Held-to-maturity:						
U.S. agency securities	\$ 1,528,507	\$ 6,178	\$ -	\$ -	\$ 1,528,507	\$ 6,178
Available-for-sale:						
U.S. government securities	120,167,738	193,457	-	-	120,167,738	193,457
U.S. agency securities	44,930,182	108,784	-	-	44,930,182	108,784
Corporate debt securities	56,118,940	228,745	-	-	56,118,940	228,745
Other fixed-income securities	24,132,655	25,880	-	-	24,132,655	25,880
Mexican government securities (UMS)	13,637,300	104,682	-	-	13,637,300	104,682
Total available-for-sale investment securities	<u>\$ 258,986,815</u>	<u>\$ 661,548</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 258,986,815</u>	<u>\$ 661,548</u>
Total temporarily impaired securities	<u>\$ 260,515,322</u>	<u>\$ 667,726</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 260,515,322</u>	<u>\$ 667,726</u>
December 31, 2014						
Held-to-maturity:						
U.S. agency securities	\$ 3,220,051	\$ 4,634	\$ -	\$ -	\$ 3,220,051	\$ 4,634
Available-for-sale:						
U.S. government securities	67,687,951	74,585	-	-	67,687,951	74,585
U.S. agency securities	32,392,395	89,660	-	-	32,392,395	89,660
Corporate debt securities	35,682,081	91,205	-	-	35,682,081	91,205
Other fixed-income securities	6,001,354	31,408	-	-	6,001,354	31,408
Mexican government securities (UMS)	11,049,242	50,263	-	-	11,049,242	50,263
Total available-for-sale investment securities	<u>152,813,023</u>	<u>337,121</u>	<u>-</u>	<u>-</u>	<u>152,813,023</u>	<u>337,121</u>
Total temporarily impaired securities	<u>\$ 156,033,074</u>	<u>\$ 341,755</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 156,033,074</u>	<u>\$ 341,755</u>

North American Development Bank

Notes to Consolidated Financial Statements (continued)

3. Investments (continued)

None of the unrealized losses identified in the preceding table are considered to be other-than-temporary since, as of December 31, 2015, the Bank did not have the intent to sell any of these securities and believed that it was more-likely-than-not that the Bank would not be required to sell any such securities before a recovery of cost.

Contractual maturities of investments as of December 31, 2015 and 2014 are summarized in the following tables.

	Held-to-Maturity Securities		Available-for-Sale Securities	
	Fair Value	Amortized Cost	Fair Value	Amortized Cost
December 31, 2015				
Less than 1 year	\$ 575,057	\$ 575,000	\$ 187,802,072	\$ 187,898,629
1–5 years	57,762,035	53,155,753	147,637,953	147,916,989
5–10 years	–	–	2,030,000	2,080,348
More than 10 years	–	–	–	–
Mortgage-backed securities	–	–	7,216	7,141
	\$ 58,337,092	\$ 53,730,753	\$ 337,477,241	\$ 337,903,107
December 31, 2014				
Less than 1 year	\$ –	\$ –	\$ 159,765,448	\$ 159,783,965
1–5 years	3,795,540	3,799,685	144,414,733	144,438,132
5–10 years	55,125,000	49,864,569	–	–
More than 10 years	–	–	–	–
Mortgage-backed securities	–	–	23,213	22,588
	\$ 58,920,540	\$ 53,664,254	\$ 304,203,394	\$ 304,244,685

Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

3. Investments (continued)

The following table summarizes sale, call, and maturity activity of investment securities for the years ended December 31, 2015 and 2014.

	Year Ended December 31,	
	2015	2014
Held-to-maturity investment securities:		
Proceeds from maturities	\$ 2,250,000	\$ 3,203,000
Available-for-sale investment securities:		
Proceeds from sales and maturities	222,045,417	424,521,011
Gross realized gains	150,969	190,182
Gross realized losses	110,974	2,085

The following table sets forth the net unrealized gains (losses) on securities available-for-sale and the reclassification adjustments required for the years ended December 31, 2015 and 2014.

	2015	2014
Unrealized losses on investment securities available-for-sale, beginning of year	\$ (41,291)	\$ (771,259)
Unrealized gains (losses) on investment securities available-for-sale, arising during the year	(344,580)	918,065
Reclassification adjustments for gains on investment securities available-for-sale included in net income	(39,995)	(188,097)
Unrealized losses on investment securities available-for-sale, end of year	\$ (425,866)	\$ (41,291)

North American Development Bank

Notes to Consolidated Financial Statements (continued)

4. Loans

The following schedule summarizes loans outstanding as of December 31, 2015 and 2014.

	International Program	U.S. Domestic Program	Total
December 31, 2015			
Loan balance	\$1,324,777,048	\$ 358,401	\$1,325,135,449
Allowance for loan losses:			
General	(19,918,734)	(23,188)	(19,941,922)
Specific	–	–	–
Unamortized loan fees	(9,661,632)	–	(9,661,632)
Foreign currency exchange rate adjustment	(43,446,961)	–	(43,446,961)
Fair value of hedged items	(51,606,468)	–	(51,606,468)
Net loans outstanding	<u>\$1,200,143,253</u>	<u>\$ 335,213</u>	<u>\$1,200,478,466</u>
December 31, 2014			
Loan balance	\$1,185,514,182	\$ 691,749	\$1,186,205,931
Allowance for loan losses:			
General	(11,355,628)	(23,188)	(11,378,816)
Specific	–	–	–
Unamortized loan fees	(8,535,936)	–	(8,535,936)
Foreign currency exchange rate adjustment	(32,890,748)	–	(32,890,748)
Fair value of hedged items	1,698,406	–	1,698,406
Net loans outstanding	<u>\$1,134,430,276</u>	<u>\$ 668,561</u>	<u>\$1,135,098,837</u>

At December 31, 2015 and 2014, the International Program had outstanding loan commitments on signed loan agreements totaling \$51,817,048 and \$126,985,036, respectively. At December 31, 2015 and 2014, the U.S. Domestic Program did not have any outstanding loan commitments on signed loan agreements. The International Program also had loan agreements under development for an additional \$209,081,926 as of December 31, 2015.

The Bank under certain circumstances offered below-market-rate loans. As of December 31, 2015 and 2014, the Bank had below-market-rate loans outstanding for the International Program of \$43,173,661 and \$46,808,142, respectively. At December 31, 2015 and 2014, the U.S. Domestic Program did not have any below-market-rate loans.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

4. Loans (continued)

The following table presents the loan portfolio by sector as of December 31, 2015 and 2014.

	December 31,	
	2015	2014
International Program:		
Air Quality	\$ 110,702,431	\$ 136,216,927
Basic Urban Infrastructure	36,853,882	23,514,816
Clean Energy:		
Solar	302,531,030	341,536,534
Wind	618,587,633	430,528,983
Other	4,225,910	2,608,099
Public transportation	3,687,700	–
Storm Drainage	59,561,462	62,862,096
Water and Wastewater	181,210,270	188,246,727
Water conservation	7,416,730	–
Total International Program	1,324,777,048	1,185,514,182
U.S. Domestic Program	358,401	691,749
	\$ 1,325,135,449	\$ 1,186,205,931

North American Development Bank

Notes to Consolidated Financial Statements (continued)

4. Loans (continued)

The following table presents the loan portfolio by risk category as of December 31, 2015 and 2014. These risk categories are defined in Note 2, along with additional information on how the Bank evaluates credit quality.

	December 31,	
	2015	2014
International Program		
Pass	\$ 1,324,777,048	\$ 1,182,128,587
Special Mention	–	3,385,595
Substandard	–	–
Doubtful	–	–
Total International Program	1,324,777,048	1,185,514,182
U.S. Domestic Program		
Pass	–	314,541
Special Mention	358,401	377,208
Substandard	–	–
Doubtful	–	–
Total U.S. Domestic Program	358,401	691,749
	\$ 1,325,135,449	\$ 1,186,205,931

There were no loans under the International Program on nonaccrual as of December 31, 2015, and one nonaccrual loan with an outstanding balance of \$3,385,595 as of December 31, 2014. The average impaired loan balance for the years ended December 31, 2015 and 2014 totaled \$1,974,930 and \$4,488,469, respectively. No interest income was recognized on the impaired loans for the years ended December 31, 2015 and 2014. As of December 31, 2015 and 2014, the Bank had collateral from foreclosed loans reported as other assets of \$4,786,389 and \$5,953,307, respectively.

Under the International Program there were no loans past due 90 days or more that were still accruing interest as of December 31, 2015 and 2014. Under the U.S. Domestic Program, the outstanding balance of loans past due 90 days or more that was still accruing interest was \$358,401 and \$377,208 as of December 31, 2015 and 2014, respectively.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

4. Loans (continued)

An age analysis of past-due loans, including both accruing and non-accruing loans, as of December 31, 2015 and 2014, is shown in the following table.

	Loans 30–89 Days Past Due	Loans 90 or More Days Past Due	Total Past-due Loans
December 31, 2015			
International Program	\$ –	\$ –	\$ –
U.S. Domestic Program	–	358,401	358,401
	\$ –	\$ 358,401	\$ 358,401
December 31, 2014			
International Program	\$ –	\$ 3,385,595	\$ 3,385,595
U.S. Domestic Program	–	377,208	377,208
	\$ –	\$ 3,762,803	\$ 3,762,803

North American Development Bank

Notes to Consolidated Financial Statements (continued)

4. Loans (continued)

The following table summarizes the allowance for loan losses by classification as of December 31, 2015 and 2014.

	Allowance for Loan Losses			Total Loans Outstanding
	General Allowance	Specific Allowance	Total	
December 31, 2015				
International Program:				
Private:				
Construction	\$ 10,300,322	\$ –	\$ 10,300,322	\$ 258,088,762
Operation	9,618,412	–	9,618,412	669,139,482
Public	–	–	–	305,588,205
Public-private	–	–	–	91,960,599
Total International Program	19,918,734	–	19,918,734	1,324,777,048
U.S. Domestic Program	23,188	–	23,188	358,401
	<u>\$ 19,941,922</u>	<u>\$ –</u>	<u>\$ 19,941,922</u>	<u>\$ 1,325,135,449</u>
December 31, 2014				
International Program:				
Private:				
Construction	\$ 5,528,110	\$ –	\$ 5,528,110	\$ 178,946,567
Operation	5,827,518	–	5,827,518	595,727,049
Public	–	–	–	319,768,042
Public-private	–	–	–	91,072,524
Total International Program	11,355,628	–	11,355,628	1,185,514,182
U.S. Domestic Program	23,188	–	23,188	691,749
	<u>\$ 11,378,816</u>	<u>\$ –</u>	<u>\$ 11,378,816</u>	<u>\$ 1,186,205,931</u>

Public-private refers to loans made to private-sector borrowers and backed by public-sector federal tax revenue.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

4. Loans (continued)

The following schedule summarizes the allowance for loan losses for the years ended December 31, 2015 and 2014.

	Allowance for Loan Losses				
	Beginning Balance	Loan Loss Provisions		Loan (Charge-offs) Recoveries	Ending Balance
		Specific	General		
December 31, 2015					
International Program:					
Private:					
Construction	\$ 5,528,110	\$ –	\$ 4,772,212	\$ –	\$ 10,300,322
Operation	5,827,518	–	3,790,894	–	9,618,412
Public	–	–	(3,852)	3,852	–
Public-private	–	–	–	–	–
Total International Program	11,355,628	–	8,559,254	3,852	19,918,734
U.S. Domestic Program	23,188	–	–	–	23,188
	\$ 11,378,816	\$ –	\$ 8,559,254	\$ 3,852	\$ 19,941,922
December 31, 2014					
International Program:					
Private:					
Construction	\$ 4,950,438	\$ –	\$ 577,672	\$ –	\$ 5,528,110
Operation	7,943,681	(11,208)	1,324,892	(3,429,847)	5,827,518
Public	–	308,143	–	(308,143)	–
Public-private	–	–	–	–	–
Total International Program	12,894,119	296,935	1,902,564	(3,737,990)	11,355,628
U.S. Domestic Program	23,188	–	–	–	23,188
	\$ 12,917,307	\$ 296,935	\$ 1,902,564	\$ (3,737,990)	\$ 11,378,816

North American Development Bank

Notes to Consolidated Financial Statements (continued)

5. Other Assets and Other Liabilities

The following table presents the gross and net balances of other assets and other liabilities, including the result of master netting arrangements for derivatives with certain swap counterparties, at December 31, 2015 and 2014.

	Gross Amount	Master Netting Arrangements	Net Amount
December 31, 2015			
Other assets			
Cross-currency interest rate swaps	\$ 136,668,543	\$ (29,973,461)	\$ 106,695,082
Interest rate swaps	17,780,265	(2,053,020)	15,727,245
Collateral from swap counterparty	(67,600,000)	–	(67,600,000)
Credit valuation adjustment for swaps	(504,961)	–	(504,961)
Unamortized debt issuance costs	4,285,143	–	4,285,143
Other real estate owned	4,786,389	–	4,786,389
Total other assets	<u>\$ 95,415,379</u>	<u>\$ (32,026,481)</u>	<u>\$ 63,388,898</u>
Other liabilities			
Cross-currency interest rate swaps	\$ 2,395,365	\$ –	\$ 2,395,365
Interest rate swaps	3,815,603	–	3,815,603
Total other liabilities	<u>\$ 6,210,968</u>	<u>\$ –</u>	<u>\$ 6,210,968</u>
December 31, 2014			
Other assets			
Cross-currency interest rate swaps	\$ 55,371,929	\$ (18,433,614)	\$ 36,938,315
Interest rate swaps	18,433,614	–	18,433,614
Collateral from swap counterparty	(21,900,000)	–	(21,900,000)
Unamortized debt issuance costs	4,267,313	–	4,267,313
Other real estate owned	5,953,307	–	5,953,307
Total other assets	<u>\$ 62,126,163</u>	<u>\$ (18,433,614)</u>	<u>\$ 43,692,549</u>
Other liabilities			
Interest rate swaps	\$ 20,426,135	\$ –	\$ 20,426,135
Total other liabilities	<u>\$ 20,426,135</u>	<u>\$ –</u>	<u>\$ 20,426,135</u>

North American Development Bank

Notes to Consolidated Financial Statements (continued)

6. Debt

The following tables summarize the notes payable and other borrowings as of December 31, 2015 and 2014.

Issue Date	Maturity Date	Fixed Rate	December 31, 2015			
			Principal Amount	Unamortized Premium/ (Discount)	Fair Value of Hedged Items	Net Debt
Notes Payable						
<u>USD Issuance</u>						
Feb. 11, 2010	Feb. 11, 2020	4.375%	\$ 250,000,000	\$ (268,250)	\$ 16,479,919	\$ 266,211,669
Oct. 26, 2012	Oct. 26, 2022	2.400	250,000,000	(586,472)	(1,949,072)	247,464,456
Dec. 17, 2012	Oct. 26, 2022	2.400	180,000,000	(2,580,656)	(3,344,004)	174,075,340
Dec. 17, 2012	Dec. 17, 2030	3.300	50,000,000	–	(575,548)	49,424,452
Oct. 10, 2013	Oct. 10, 2018	2.300	300,000,000	(459,503)	1,300,346	300,840,843
<u>CHF Issuance</u>						
Apr. 30, 2015	Apr. 30, 2025	0.250	128,706,754	743,365	(1,731,555)	127,718,564
Total Notes Payable			1,158,706,754	(3,151,516)	10,180,086	1,165,735,324
Other Borrowings						
Mar. 7, 2013	Jun. 30, 2016	1.900	1,653,972	–	–	1,653,972
Aug. 15, 2013	Jun. 30, 2016	1.900	977,028	–	–	977,028
Aug. 15, 2013	Dec. 30, 2016	1.900	2,631,000	–	–	2,631,000
Aug. 15, 2013	Jun. 30, 2017	1.900	2,631,000	–	–	2,631,000
Aug. 15, 2013	Dec. 30, 2017	1.900	2,631,000	–	–	2,631,000
Aug. 15, 2013	Jun. 30, 2018	1.900	2,631,000	–	–	2,631,000
Aug. 15, 2013	Dec. 30, 2018	1.900	600,467	–	–	600,467
Apr. 11, 2014	Dec. 30, 2018	1.900	2,030,533	–	–	2,030,533
Apr. 11, 2014	Jun. 30, 2019	1.900	2,631,000	–	–	2,631,000
Apr. 11, 2014	Dec. 30, 2019	1.900	2,632,000	–	–	2,632,000
Apr. 11, 2014	Jun. 30, 2020	1.900	526,785	–	–	526,785
Aug. 14, 2014	Jun. 30, 2020	1.900	2,105,215	–	–	2,105,215
Aug. 14, 2014	Dec. 30, 2020	1.900	2,632,000	–	–	2,632,000
Aug. 14, 2014	Jun. 30, 2021	1.900	1,008,985	–	–	1,008,985
Feb. 13, 2015	Jun. 30, 2021	1.900	1,623,015	–	–	1,623,015
Feb. 13, 2015	Dec. 30, 2021	1.900	1,470,635	–	–	1,470,635
Jul. 29, 2015	Dec. 30, 2021	1.900	1,161,365	–	–	1,161,365
Jul. 29, 2015	Jun. 30, 2022	1.900	266,455	–	–	266,455
Total Other Borrowings			31,843,455	–	–	31,843,455
			\$1,190,550,209	\$ (3,151,516)	\$ 10,180,086	\$1,197,578,779

North American Development Bank

Notes to Consolidated Financial Statements (continued)

6. Debt (continued)

Issue Date	Maturity Date	Fixed Rate	December 31, 2014			
			Principal Amount	Unamortized Discount	Fair Value of Hedged Items	Net Debt
Notes Payable						
Feb. 11, 2010	Feb. 11, 2020	4.375%	\$ 250,000,000	\$ (333,500)	\$ 18,314,050	\$ 267,980,550
Oct. 26, 2012	Oct. 26, 2022	2.400	250,000,000	(672,472)	(5,714,651)	243,612,877
Dec. 17, 2012	Oct. 26, 2022	2.400	180,000,000	(2,959,082)	(6,291,382)	170,749,536
Dec. 17, 2012	Dec. 17, 2030	3.300	50,000,000	–	(1,380,301)	48,619,699
Oct. 10, 2013	Oct. 10, 2018	2.300	300,000,000	(518,603)	119,564	299,600,961
Total Notes Payable			1,030,000,000	(4,483,657)	5,047,280	1,030,563,623
Other Borrowings						
Mar. 7, 2013	Dec. 30, 2015	1.900	2,631,000	–	–	2,631,000
Mar. 7, 2013	Jun. 30, 2016	1.900	1,653,972	–	–	1,653,972
Aug. 15, 2013	Jun. 30, 2016	1.900	977,028	–	–	977,028
Aug. 15, 2013	Dec. 30, 2016	1.900	2,631,000	–	–	2,631,000
Aug. 15, 2013	Jun. 30, 2017	1.900	2,631,000	–	–	2,631,000
Aug. 15, 2013	Dec. 30, 2017	1.900	2,631,000	–	–	2,631,000
Aug. 15, 2013	Jun. 30, 2018	1.900	2,631,000	–	–	2,631,000
Aug. 15, 2013	Dec. 30, 2018	1.900	600,467	–	–	600,467
Apr. 11, 2014	Dec. 30, 2018	1.900	2,030,533	–	–	2,030,533
Apr. 11, 2014	Jun. 30, 2019	1.900	2,631,000	–	–	2,631,000
Apr. 11, 2014	Dec. 30, 2019	1.900	2,632,000	–	–	2,632,000
Apr. 11, 2014	Jun. 30, 2020	1.900	526,785	–	–	526,785
Aug. 14, 2014	Jun. 30, 2020	1.900	2,105,215	–	–	2,105,215
Aug. 14, 2014	Dec. 30, 2020	1.900	2,632,000	–	–	2,632,000
Aug. 14, 2014	Jun. 30, 2021	1.900	1,008,985	–	–	1,008,985
Total Other Borrowings			29,952,985	–	–	29,952,985
			<u>\$ 1,059,952,985</u>	<u>\$ (4,483,657)</u>	<u>\$ 5,047,280</u>	<u>\$ 1,060,516,608</u>

Notes Payable

The notes payable are unsecured, rank equally with all other unsecured indebtedness, and cannot be redeemed prior to their maturity, at which time they will be redeemed at 100% of their principal amount. Interest payments are due semiannually. Unamortized debt issuance costs related to these notes, which are included in other assets, totaled \$4,285,143 and \$4,267,313 at December 31, 2015 and 2014, respectively.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

6. Debt (continued)

The fair value of the hedges relating to interest rate swaps on a portion of the notes payable was reported at December 31, 2015 as other assets of \$15,727,245 and other liabilities of \$3,815,603 and at December 31, 2014 as other assets of \$18,433,614 and other liabilities of \$13,386,334. The fair value of the hedges relating to cross-currency interest rate swaps on notes payable denominated in non U.S. dollars was reported at December 31, 2015 and 2014 as other liabilities of \$2,395,365 and \$0, respectively. For additional information on the fair value of financial instruments and derivatives, see Notes 11 and 12.

Other Borrowings

On November 8, 2012, the Bank signed a loan commitment with another development bank to borrow up to \$50 million to fund eligible projects in Mexico. This loan will amortize semiannually, with the first principal payment due on December 30, 2015 and final principal payment due on December 30, 2024. As of December 31, 2015, the Bank has borrowed \$34,474,455.

The following table summarizes the maturities of the notes payable and other borrowings as of December 31, 2015 and 2014.

	December 31,	
	2015	2014
Less than 1 year	\$ 5,262,000	\$ 2,631,000
1–2 years	5,262,000	5,262,000
2–3 years	305,262,000	5,262,000
3–4 years	5,263,000	305,262,000
4–5 years	255,264,000	305,263,000
5–10 years	564,237,209	386,272,985
More than 10 years	50,000,000	50,000,000
Total	\$ 1,190,550,209	\$ 1,059,952,985

North American Development Bank

Notes to Consolidated Financial Statements (continued)

6. Debt (continued)

The following table summarizes the short-term and long-term debt as of December 31, 2015 and 2014.

	December 31,	
	2015	2014
Short-term debt:		
Notes payable	\$ —	\$ —
Other borrowings	5,262,000	2,631,000
Total short-term debt	5,262,000	2,631,000
Long-term debt:		
Notes payable	1,158,706,754	1,030,000,000
Other borrowings	26,581,455	27,321,985
Total long-term debt	1,185,288,209	1,057,321,985
Total debt	\$ 1,190,550,209	\$ 1,059,952,985

7. Equity

Subscribed Capital

At December 31, 2015 and 2014, the Bank had authorized and subscribed 300,000 shares of capital stock, with a par value of \$10,000 per share. As defined in the Charter, capital is classified as callable or paid-in at December 31, 2015 and 2014 as follows.

	Mexico		United States		Total	
	Shares	Dollars	Shares	Dollars	Shares	Dollars
Subscribed capital	150,000	\$ 1,500,000,000	150,000	\$ 1,500,000,000	300,000	\$ 3,000,000,000
Less callable subscribed capital	(127,500)	(1,275,000,000)	(127,500)	(1,275,000,000)	(255,000)	(2,550,000,000)
Paid-in capital	22,500	225,000,000	22,500	225,000,000	45,000	450,000,000
Less transfer to General Reserve for Domestic Programs	—	(22,500,000)	—	(22,500,000)	—	(45,000,000)
Total funded paid-in capital	22,500	\$ 202,500,000	22,500	\$ 202,500,000	45,000	\$ 405,000,000

North American Development Bank

Notes to Consolidated Financial Statements (continued)

7. Equity (continued)

The callable portion of the subscription for capital shares of the Bank will be subject to call only when required to meet obligations, as outlined in Article II, Section 3(d), of Chapter II of the Charter.

Retained Earnings

Retained earnings are classified as designated, reserved, and undesignated as follows:

	December 31,	
	2015	2014
Designated retained earnings		
International Program:		
Water Conservation Investment Fund (WCIF)	\$ 1,039,728	\$ 3,297,453
Technical Assistance Program (TAP)	4,055,139	4,904,334
Community Assistance Program (CAP)	9,241,103	10,677,156
Total International Program	14,335,970	18,878,943
U.S. Domestic Program	(1,415,178)	(1,158,994)
Total designated retained earnings	12,920,792	17,719,949
Reserved retained earnings		
International Program:		
Debt Service Reserve	24,609,470	19,991,327
Operating Expenses Reserve	10,396,093	10,396,093
Special Reserve	30,000,000	30,000,000
Capital Preservation Reserve	34,654,799	34,215,583
Total International Program	99,660,362	94,603,003
U.S. Domestic Program:		
Special Reserve	10,752	20,752
Total reserved retained earnings	99,671,114	94,623,755
Undesignated retained earnings		
International Program	39,394,125	24,392,203
Total undesignated retained earnings	39,394,125	24,392,203
Total retained earnings	\$ 151,986,031	\$ 136,735,907
Retained earnings by program		
International Program	\$ 153,390,457	\$ 137,874,149
U.S. Domestic Program	(1,404,426)	(1,138,242)
Total retained earnings	\$ 151,986,031	\$ 136,735,907

North American Development Bank

Notes to Consolidated Financial Statements (continued)

7. Equity (continued)

Additional information regarding the reserved funds and each program listed above is provided in Notes 2 and 9, respectively.

Accumulated Other Comprehensive Income

The following table presents the changes in accumulated other comprehensive income (loss) for the years ended December 31, 2015 and 2014.

	Beginning Balance	Period Activity	Ending Balance
December 31, 2015			
Unrealized gain (loss) on available-for-sale investment securities	\$ (41,291)	\$ (384,574)	\$ (425,865)
Foreign currency translation adjustment	66,326	147,893	214,219
Unrealized gain (loss) on hedging activities:			
Foreign currency translation adjustment	(31,945,583)	(11,501,378)	(43,446,961)
Fair value of cross-currency interest rate swaps	31,726,530	19,117,644	50,844,174
Net unrealized gain (loss) on hedging activities	(219,053)	7,616,266	7,397,213
Total accumulated other comprehensive gain (loss)	<u>\$ (194,018)</u>	<u>\$ 7,379,585</u>	<u>\$ 7,185,567</u>
December 31, 2014			
Unrealized gain (loss) on available-for-sale investment securities	\$ (771,259)	\$ 729,968	\$ (41,291)
Foreign currency translation adjustment	18,751	47,575	66,326
Unrealized gain (loss) on hedging activities:			
Foreign currency translation adjustment	(15,588,522)	(16,357,061)	(31,945,583)
Fair value of cross-currency interest rate swaps	8,290,675	23,435,855	31,726,530
Net unrealized gain (loss) on hedging activities	(7,297,847)	7,078,794	(219,053)
Total accumulated other comprehensive income (loss)	<u>\$ (8,050,355)</u>	<u>\$ 7,856,337</u>	<u>\$ (194,018)</u>

North American Development Bank

Notes to Consolidated Financial Statements (continued)

8. Domestic Programs

As specified in the Charter, 10% of each country's paid-in capital is to be set aside to finance community adjustment and investment programs in support of the purposes of NAFTA. In accordance with the Charter, the Board of Directors approved transfers in prior years of \$45,000,000, equal to 10% of paid-in capital of \$450,000,000, to the General Reserve to support these programs. To further clarify operations related to these programs, the Bank entered into a Memorandum of Understanding (MOU) with each country. In accordance with the MOUs, the U.S. and Mexican programs are administered independently.

Mexico

The MOU with Mexico indicates that 10% of paid-in capital from Mexico and the related earnings be set aside for the community adjustment and investment program endorsed by Mexico. The Mexican federal government instituted its domestic program, titled Programa Complementario de Apoyo a Comunidades y Empresas (Mexican Domestic Program), through the offices of the SHCP. In June 1996, the SHCP entered into a mandate agreement with Banobras to receive and administer the funds allocated for this program. The Mexican Domestic Program funds were fully transferred to Mexico as of June 1999. Accordingly, the activities of the Mexican Domestic Program are not reflected as operations of the Bank.

United States

The MOU with the U.S. government specifies that 10% of the paid-in capital from the United States and the related earnings be set aside for the U.S. Community Adjustment and Investment Program (U.S. Domestic Program). The Bank provides financing endorsed by the Finance Committee appointed by the U.S. government for that purpose.

In accordance with the Charter and MOU with the United States, net assets of the Bank in the amounts of \$1,622,830 and \$3,198,834 were designated for the U.S. Domestic Program at December 31, 2015 and 2014, respectively. The revenue related to these amounts for the years ended December 31, 2015 and 2014 were \$20,463 and \$42,906, respectively. Additionally, expenses directly related to the operation of the U.S. Domestic Program of \$285,955 and \$301,055, are included in the operations of the Bank for the years ended December 31, 2015 and 2014, respectively. All expenses and disbursements are paid out of the U.S. Domestic Program funds. Deficit retained earnings on the U.S. Domestic Program capital funds as of December 31, 2015 and 2014 were \$1,404,426 and \$1,138,242, respectively. Under the U.S. Domestic Program, \$1,327,149 in cash and cash equivalents was available for disbursement as of December 31, 2015.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

8. Domestic Programs (continued)

In January 2009, the Finance Committee approved a Targeted Grant Program (TGP) to be funded with the remaining balance of the U.S. Domestic Program's allocated paid-in capital. As of December 31, 2015 and 2014, the U.S. Domestic Program's allocated paid-in capital totaled \$3,027,256 and \$4,337,076, respectively. For the years ended December 31, 2015 and 2014, \$1,309,820 and \$1,436,513, respectively, were disbursed through the TGP. These disbursements were reported as a deduction from allocated paid-in capital.

9. Program Activities

Program activities are comprised of the following:

	Year Ended December 31,	
	2015	2014
Program income:		
EPA grant	\$ 832,143	\$ 1,041,909
Total program income	832,143	1,041,909
Program expenses:		
EPA grant administration	(832,143)	(1,041,909)
Technical Assistance Program	(1,179,090)	(759,069)
Water Conservation Investment Fund	(2,257,725)	(796,259)
Community Assistance Program	(1,436,053)	(521,904)
Total program expenses	(5,705,011)	(3,119,141)
Net program expenses	\$ (4,872,868)	\$ (2,077,232)

EPA Grants

The Bank administers grant funds from EPA through the Border Environment Infrastructure Fund (BEIF). EPA grant awards since the initial grant made in April 1997 to December 31, 2015 total \$683,090,285. Under the terms of the grants, the Bank reviews and submits prospective projects to EPA, which approves the projects. EPA then disburses funds to the Bank, which directs the grant monies to the specified project. The Bank also oversees progress and compliance requirements for EPA and receives an allocation of the EPA grant funds for administrative expenses incurred.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

9. Program Activities (continued)

As of December 31, 2015, EPA has approved project funding proposed by the Bank totaling \$631,918,424, of which \$592,629,530 has been disbursed through the Bank. The Bank recognized \$832,143 and \$1,041,909 as reimbursement of expenses incurred for the years ended December 31, 2015 and 2014, respectively. These funds have been recorded as program revenue and expenses in the consolidated statements of income.

Technical Assistance Program (TAP)

The Bank uses a portion of its retained earnings as authorized by the Board of Directors to offer technical assistance and training to project sponsors for the purpose of strengthening their financial performance and ensuring the long-term sustainability of their infrastructure. Through the TAP, assistance is provided for studies related to the design and implementation of environmental infrastructure projects, as well as for capacity-building measures aimed at achieving the effective and efficient operation of public services. For the years ended December 31, 2015 and 2014, \$849,195 and \$380,650, respectively, was disbursed under this program. These disbursements were funded with previously designated retained earnings and have been reported as a program expense.

As part of its technical assistance program, the Utility Management Institute (UMI) provides water utility managers and their staff with an opportunity for ongoing professional development aimed at enhancing their managerial and financial skills. For the years ended December 31, 2015 and 2014, \$329,895 and \$378,419, respectively, was expended under this program.

Water Conservation Investment Fund (WCIF)

In August 2002, the Board of Directors established the WCIF to finance water conservation projects in the U.S.-Mexico border region and designated \$80,000,000 of the Bank's undesignated retained earnings to the program. Of that amount, \$40,000,000 was reserved exclusively for water conservation projects in each country. For the years ended December 31, 2015 and 2014, \$2,257,725 and \$521,904 respectively, were disbursed under this fund. As of December 31, 2015, cumulative disbursements total \$37,914,669 for the United States and \$39,990,407 for Mexico. These disbursements were funded with previously designated retained earnings and have been reported as a program expense.

In May 2013, the Board agreed to close out the WCIF and transfer any uncommitted funds to the CAP program. In December 2013, a cumulative total of \$1,055,196 in uncommitted WCIF funds was transferred to the CAP program.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

9. Program Activities (continued)

Community Assistance Program (CAP)

In February 2011, the Board of Directors approved a grant program to support public projects in all sectors eligible for Bank financing. The CAP program is funded from the Bank's undesignated retained earnings as authorized by the Board. As of December 31, 2015, a cumulative total of \$11,473,415 has been allocated to the CAP. For the years ended December 31, 2015 and 2014, \$1,436,053 and \$796,259, respectively, were disbursed under this program. These disbursements were funded with previously designated retained earnings and have been reported as a program expense.

10. 401(a) Retirement Plan

The Bank has a 401(a) Retirement Plan for its employees. This plan provides for employee and nondiscretionary employer contributions. For the years ended December 31, 2015 and 2014, the Bank expended \$604,386 and \$576,393, respectively, relating to the plan.

11. Fair Value of Financial Instruments

Information on how the Bank measures fair value and classifies the levels of the fair value inputs is provided in Note 2.

Cash and Cash Equivalents

The carrying amounts for cash and cash equivalents approximate their fair value.

Securities Held-to-Maturity

Securities classified as held-to-maturity are reported at amortized costs. The fair value of these securities is estimated using Level 2 observable inputs. For these securities, the Bank obtains fair value measurements from an independent pricing service which are based on prices quoted for a similar instrument.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

11. Fair Value of Financial Instruments (continued)

Securities Available-for-Sale

Securities classified as available-for-sale are reported at fair value using Level 1 and Level 2 observable inputs. For these securities, the Bank obtains fair value measurements from an independent pricing service which are based on prices quoted for the exact or like-kind instrument.

Loans Receivable and Interest Receivable

The fair value of loans is estimated based on Level 2 observable inputs using discounted cash flow analyses and interest rates currently being offered for loans made by the Bank with similar terms to borrowers of similar credit quality, net of allowance for loan loss. The fair value of nonaccrual loans is estimated to equal the aggregate net realizable value of the underlying collateral and guaranties. The carrying amount of accrued interest approximates its fair value. This valuation does not consider liquidity discounts currently being used by certain market participants, since measuring their impact would not be cost-beneficial for the Bank, given the nature of its loan portfolio.

Hedged Items for Loans

Hedged items for loans are reported at fair value using Level 3 unobservable inputs. The fair value of these hedged items is estimated by discounting each cash flow stream using the benchmark swap curve of the contractual currency and converting the resulting net present value at the spot exchange rate, as well as using external pricing models and counterparty pricing. Mexican-peso cash flows are discounted using the Mexico Benchmark Interbank Deposit Rate (TIIE) 28-day swap curve. U.S.-dollar cash flows are discounted using the USD Overnight Index Swap (OIS) curve.

Cross-currency Interest Rate Swaps

Cross-currency interest rate swaps are reported at fair value using Level 3 unobservable inputs. The fair value of these swaps is estimated based on discounting procedures, whereby each cash flow stream is discounted using the benchmark swap curve of the respective currency and converting the resulting net present value at the spot exchange rate, as well as external pricing models and counterparty pricing. The Bank's cross-currency interest rate swaps are all Mexican-peso for U.S.-dollar operations except for one Swiss-franc for U.S.-dollar operation in connection

North American Development Bank

Notes to Consolidated Financial Statements (continued)

11. Fair Value of Financial Instruments (continued)

with a debt issuance in Swiss francs. Mexican-peso cash flows are discounted using the TIIE 28-day swap curve. Swiss franc (CHF) cash flows are discounted using the CHF swap curve. U.S.-dollar cash flows are discounted using the USD OIS curve.

Interest Rate Swaps

Interest rate swaps are reported at fair value using Level 3 unobservable inputs. The fair value of these swaps is estimated based on discounting procedures, whereby each cash flow stream is discounted using the USD OIS curve, as well as external pricing models and counterparty pricing.

Other Real Estate Owned

Other real estate owned is reported at fair value using Level 3 unobservable inputs based on customized discounting criteria.

Debt and Accrued Interest Payable

The notes payable and other borrowings are carried at amortized cost. The fair value of the debt is estimated by discounting the cash flow stream using the USD OIS curve. The carrying amount of accrued interest payable approximates its fair value.

Hedged Items for Notes Payable

Hedged items for notes payable are reported at fair value using Level 3 unobservable inputs. The fair value of the hedged items is estimated based on discounting procedures, whereby each cash flow stream is discounted using the USD OIS curve for USD issuances and the CHF swap curve for the Swiss Franc issuance, as well as on external pricing models and counterparty pricing.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

11. Fair Value of Financial Instruments (continued)

The following table summarizes the carrying amounts and fair value of the Bank's financial instruments:

	December 31, 2015		December 31, 2014	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Assets				
Cash and cash equivalents	\$ 114,979,878	\$ 114,979,878	\$ 87,656,071	\$ 87,656,071
Held-to-maturity securities	53,730,753	58,337,092	53,664,254	58,920,540
Available-for-sale securities	337,477,241	337,477,241	304,203,394	304,203,394
Loans, net	1,200,478,466	1,222,140,888	1,135,098,837	1,149,694,238
Interest receivable	11,226,560	11,226,560	10,458,143	10,458,143
Cross-currency interest rate swaps	106,695,082	106,695,082	36,938,315	36,938,315
Interest rate swaps	15,727,245	15,727,245	18,433,614	18,433,614
Other real estate owned	4,786,389	4,786,389	5,953,307	5,953,307
Liabilities				
Accrued interest payable	9,079,465	9,079,465	8,394,741	8,394,741
Short-term debt	5,262,000	5,262,000	2,631,000	2,631,000
Cross-currency interest rate swaps	2,395,365	2,395,365	–	–
Interest rate swaps	3,815,603	3,815,603	20,426,135	20,426,135
Long-term debt, net	1,182,136,693	1,186,343,386	1,052,838,328	1,059,961,530

North American Development Bank

Notes to Consolidated Financial Statements (continued)

11. Fair Value of Financial Instruments (continued)

The Bank's financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2015 and 2014 are summarized in the following table by the valuation level of the inputs used to measure fair value. Additional information on how the Bank measures and classifies the levels of fair-value inputs is provided in Note 2.

	Fair Value Measurements Using			Total Fair Value
	Level 1	Level 2	Level 3	
December 31, 2015				
Assets				
Available-for-sale (AFS) securities:				
U.S. government securities	\$ 134,420,141	\$ -	\$ -	\$ 134,420,141
U.S. agency securities	-	71,594,343	-	71,594,343
Corporate debt securities	-	86,413,921	-	86,413,921
Other fixed-income securities	-	31,404,320	-	31,404,320
Mexican government securities (UMS)	-	13,637,300	-	13,637,300
Mortgage-backed securities	-	7,216	-	7,216
Total AFS securities	<u>134,420,141</u>	<u>203,057,100</u>	<u>-</u>	<u>337,477,241</u>
Cross-currency interest rate swaps	-	-	106,695,082	106,695,082
Interest rate swaps	-	-	15,727,245	15,727,245
Hedged items for loans	-	-	(51,606,468)	(51,606,468)
Total assets at fair value	<u>\$ 134,420,141</u>	<u>\$ 203,057,100</u>	<u>\$ 70,815,859</u>	<u>\$ 408,293,100</u>
Liabilities				
Cross-currency interest rate swaps	\$ -	\$ -	\$ 2,395,365	\$ 2,395,365
Interest rate swaps	-	-	3,815,603	3,815,603
Hedged items for notes payable	-	-	10,180,086	10,180,086
Total liabilities at fair value	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 16,391,054</u>	<u>\$ 16,391,054</u>

North American Development Bank

Notes to Consolidated Financial Statements (continued)

11. Fair Value of Financial Instruments (continued)

December 31, 2014	Fair Value Measurements Using			Total Fair Value
	Level 1	Level 2	Level 3	
Assets				
Available-for-sale (AFS) securities:				
U.S. government securities	\$ 106,169,314	\$ –	\$ –	\$ 106,169,314
U.S. agency securities	–	68,827,189	–	68,827,189
Corporate debt securities	–	83,965,378	–	83,965,378
Other fixed-income securities	–	30,154,558	–	30,154,558
Mexican government securities (UMS)	–	15,063,742	–	15,063,742
Mortgage-backed securities	–	23,213	–	23,213
Total AFS securities	106,169,314	198,034,080	–	304,203,394
Cross-currency interest rate swaps	–	–	36,938,315	36,938,315
Interest rate swaps	–	–	18,433,614	18,433,614
Hedged items for loans	–	–	1,698,406	1,698,406
Total assets at fair value	<u>\$ 106,169,314</u>	<u>\$ 198,034,080</u>	<u>\$ 57,070,335</u>	<u>\$ 361,273,729</u>
Liabilities				
Interest rate swaps	\$ –	\$ –	\$ 20,426,135	\$ 20,426,135
Hedged item for notes payable	–	–	5,047,280	5,047,280
Total liabilities at fair value	<u>\$ –</u>	<u>\$ –</u>	<u>\$ 25,473,415</u>	<u>\$ 25,473,415</u>

The following table summarizes the changes to the financial assets and liabilities measured at fair value on a recurring basis using unobservable inputs (Level 3) during the years ended December 31, 2015 and 2014. Additional information on how the Bank measures fair value is provided in Note 2.

North American Development Bank

Notes to Consolidated Financial Statements (continued)

11. Fair Value of Financial Instruments (continued)

	Fair Value of Level 3 Instruments		
	Cross-currency		
	Interest Rate Swaps	Interest Rate Swaps	Hedged Items
Assets			
Beginning balance, January 1, 2015	\$ 36,938,315	\$ 18,433,614	\$ 1,698,406
Total realized and unrealized gains (losses):			
Included in earnings (expenses)	53,303,097	(2,266,369)	(53,304,874)
Included in other comprehensive income	19,117,644	-	-
Purchases	-	-	-
Settlements	(2,663,974)	(440,000)	-
Transfers in/out of Level 3	-	-	-
Ending balance, December 31, 2015	<u>\$ 106,695,082</u>	<u>\$ 15,727,245</u>	<u>\$ (51,606,468)</u>
Beginning balance, January 1, 2014	\$ 20,059,058	\$ 26,962,548	\$ (17,343,992)
Total realized and unrealized gains (losses):			
Included in expenses	(6,255,478)	(8,528,934)	19,042,398
Included in other comprehensive loss	23,435,855	-	-
Purchases	-	-	-
Settlements	(301,120)	-	-
Transfers in/out of Level 3	-	-	-
Ending balance, December 31, 2014	<u>\$ 36,938,315</u>	<u>\$ 18,433,614</u>	<u>\$ 1,698,406</u>
Liabilities			
Beginning balance, January 1, 2015	\$ -	\$ 20,426,135	\$ 5,047,280
Total realized and unrealized (gains) losses:			
Included in (earnings) expenses	2,395,365	(16,610,532)	5,132,806
Included in other comprehensive income	-	-	-
Purchases	-	-	-
Settlements	-	-	-
Transfers in/out of Level 3	-	-	-
Ending balance, December 31, 2015	<u>\$ 2,395,365</u>	<u>\$ 3,815,603</u>	<u>\$ 10,180,086</u>
Beginning balance, January 1, 2014	\$ 6,606,616	\$ 50,763,499	\$ (34,189,989)
Total realized and unrealized (gains) losses:			
Included in (earnings) expenses	(5,641,616)	(30,337,364)	39,237,269
Included in other comprehensive loss	-	-	-
Purchases	-	-	-
Settlements	(965,000)	-	-
Transfers in/out of Level 3	-	-	-
Ending balance, December 31, 2014	<u>\$ -</u>	<u>\$ 20,426,135</u>	<u>\$ 5,047,280</u>

North American Development Bank

Notes to Consolidated Financial Statements (continued)

11. Fair Value of Financial Instruments (continued)

The Bank entered into 12 cross-currency interest rate swaps and no other interest rate swaps during the year ended December 31, 2015. Upon issuance, the fair value of the swaps is \$0 and, therefore, is not portrayed in the purchases line item in the preceding table. The change in fair value of these instruments is included within the total gains (losses) line item.

The Bank has no nonfinancial assets or liabilities measured at fair value on a recurring basis. Certain nonfinancial assets and liabilities measured at fair value on a nonrecurring basis include foreclosed assets (upon initial recognition or subsequent impairment) and other nonfinancial long-lived assets measured at fair value for impairment assessment. The fair value of the collateral from foreclosed loans is measured using Level 3 unobservable inputs and is reported in other assets as other real estate owned of \$4,786,389 and \$5,953,307 at December 31, 2015 and 2014, respectively. For the years ended December 31, 2015 and 2014 the Bank recorded an impairment of \$950,000 and \$1,533,203, respectively, on the other real estate owned. The impairment is recorded in non-interest expenses in the consolidated statement of income.

12. Derivative Financial Instruments

The Bank utilizes cross-currency interest rate swaps to mitigate exposure to fluctuations in foreign currency exchange rates and interest rate swaps to mitigate exposure to fluctuations in interest rates. The fair value of the swaps outstanding as of each reporting period end is included in other assets or other liabilities, depending on whether the Bank is in a favorable or unfavorable position as of the reporting period date.

The Bank enters into cross-currency interest rate swaps that are matched to specific fixed, variable, or adjustable rate loans denominated in Mexican pesos that the Bank has entered into directly with the borrower or with COFIDAN. In the latter case, COFIDAN then enters into loans denominated in Mexican pesos under the exact same terms with its borrowers. The Bank has also entered into a cross-currency interest rate swap for a portion of its long-term notes payable issued in Swiss francs. These swaps have been designated as hedging instruments because they hedge the risk of fluctuations in cash flows due to changes in foreign currency exchange rates. The swaps are structured so that the notional amounts mature to match the expected maturity of the loans and the notes payable.

The Bank enters into interest rate swaps that are matched to the terms of loans and to a portion of its long-term notes payable. The swaps have been designated as hedging instruments, because they hedge the risk of changes in the fair value of fixed-rate loans and notes payable due to changes in

North American Development Bank

Notes to Consolidated Financial Statements (continued)

12. Derivative Financial Instruments (continued)

the designated benchmark interest rate. The Bank designated the LIBOR swap rate as the benchmark interest rate. The swaps are structured so that the notional amounts mature to match the expected maturity of the loans and the notes payable.

Under its arrangement with FOAEM, neither the Bank nor the counterparty is required to post collateral to support the outstanding fair value of the swaps. Beginning in July 2009, under counterparty relationships with other financial institutions, collateral may be required to be posted by either the Bank or the counterparty. Cash collateral of \$67,600,000 and \$21,900,000 was posted from counterparties to the Bank as of December 31, 2015 and 2014, respectively. No collateral was posted by the Bank as of December 31, 2015 and December 31, 2014.

The notional amounts and estimated fair values of the swaps outstanding at December 31, 2015 and 2014 are presented in the following table. The fair value of these swaps is estimated using internal valuation models with observable market data inputs.

	December 31, 2015		December 31, 2014	
	Notional Amount	Estimated Fair Value, Net	Notional Amount	Estimated Fair Value, Net
Cross-currency interest rate swaps	\$ 645,173,665	\$ 104,299,717	\$ 386,697,778	\$ 36,938,315
Interest rate swaps	1,418,452,744	11,911,642	1,295,780,184	(1,992,521)

The referenced exchange rate received for the cross-currency interest rate swaps outstanding at December 31, 2015 and 2014 was 5.81% and 6.77%, respectively.

Swaps that are no longer deemed effective because of borrower default on the hedged loans are not included in the preceding table. There were no swaps that were considered ineffective due to borrower default as of December 31, 2015 and 2014.

Gains and Losses on Derivative Cash Flows

Cross-currency Interest Rate Swaps – The effective portion of the gain or loss due to changes in the fair value of cross-currency interest rate swaps designated as cash flow hedges is included in the accompanying consolidated statements of comprehensive income, while the ineffective portion is included in income (expense) from net hedging activities. The accumulated gain (loss) is reclassified into earnings as the hedged cash flows are received to offset the foreign currency gains

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Notes to Consolidated Financial Statements (continued)

12. Derivative Financial Instruments (continued)

(losses) that would have been recognized in earnings if the Bank had not been a party to the swaps. The accumulated net gain (loss) related to the swaps included in accumulated other comprehensive income (loss) totaled \$7,397,214 and \$(219,053) at December 31, 2015 and 2014, respectively.

Gains or losses due to changes in the fair value of cross-currency interest rate swaps designated as fair value hedges and ineffective swaps are reported in income (expense) from net hedging activities. For the years ended December 31, 2015 and 2014, changes in the aforementioned swaps included in the accompanying consolidated statements of income were \$2,974,496 and \$2,062,718, respectively.

Interest Rate Swaps – With regard to the interest rate swaps on outstanding loans and a portion of the long-term notes payable, the changes in the fair value of the swaps offset the changes in the fair value of the loans and debt due to changes in the USD OIS curve, while the ineffective portion is included in income (expense) from net hedging activities. For the years ended December 31, 2015 and 2014, changes in the aforementioned swaps included in the accompanying consolidated statements of income were \$1,115,092 and \$(1,069,359), respectively.

13. Credit Risk Associated with Financial Instruments

The Bank is subject to certain credit risk. Financial instruments that potentially subject the Bank to significant concentrations of credit risk consist principally of cash, investments, loans receivable, and swaps. The Bank maintains cash and cash equivalents, investments, and certain other financial instruments with various major financial institutions. The Bank performs periodic evaluations of the relative credit standing of these financial institutions and limits the amount of credit exposure with any one institution. The Bank evaluates the creditworthiness of each customer on a case-by-case basis and continually monitors the financial stability of each borrower.

14. Commitments

In the normal course of business, the Bank has various outstanding commitments, in addition to the loan receivables disclosed in Note 4 and the long-term borrowings disclosed in Note 6. Under agreements with consultants and contractors in effect at December 31, 2015, the Bank has obligations to make payments contingent upon the future performance of the consultants and contractors under the terms of their respective contracts and, therefore, they are not recorded in the financial statements.

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Notes to Consolidated Financial Statements (continued)

15. Accounting Standards Updates

Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). ASU 2014-09 implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 is effective for the Bank on January 1, 2017. The Bank does not anticipate a significant impact to its consolidated financial statements since the primary source of revenue is interest income from loans and investments.

ASU 2015-01, Income Statement – Extraordinary and Unusual Items (Subtopic 225-20) – Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items. ASU 2015-01 eliminates from U.S. GAAP the concept of extraordinary items, which, among other things, required an entity to segregate extraordinary items considered to be unusual and infrequent from the results of ordinary operations and show the item separately in the income statement, net of tax, after income from continuing operations. ASU 2015-01 is effective for the Bank beginning January 1, 2016, though early adoption is permitted. ASU 2015-01 is not expected to have a significant impact on the Bank's consolidated financial statements.

ASU 2015-02, *Consolidation (Topic 810) – Amendments to the Consolidation Analysis*. ASU 2015-02 implements changes to both the variable interest consolidation model and the voting interest consolidation model. ASU 2015-02 (i) eliminates certain criteria that had to be met in determining when fees paid to a decision-maker or service provider do not represent a variable interest, (ii) amends the criteria for determining whether a limited partnership is a variable interest entity and (iii) eliminates the presumption that a general partner controls a limited partnership in the voting model. ASU 2015-02 will be effective for the Bank on January 1, 2017 and is not expected to have a significant impact on the Bank's consolidated financial statements.

ASU 2015-03, *Interest – Imputation of Interest (Subtopic 835-30) – Simplifying the Presentation of Debt Issuance Costs*. ASU 2015-03 requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt

North American Development Bank

Notes to Consolidated Financial Statements (continued)

15. Accounting Standards Updates (continued)

issuance costs are not affected by the amendments in ASU 2015-03. ASU 2015-03 will be effective for the Bank on January 1, 2017, though early adoption is permitted. The Bank is evaluating the potential impact to the consolidated financial statements.

ASU 2016-01, *Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities*. ASU 2016-1, among other things, (i) requires equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in net income, (ii) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment, (iii) eliminates the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet, (iv) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, (v) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments, (vi) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements and (viii) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities. ASU 2016-1 will be effective for the Bank on January 1, 2019 and is not expected to have a significant impact on the Bank's consolidated financial statements.

16. Other Significant Event

On December 3, 2014, the Board approved a resolution recommending the merger of NADB and BECC into a single institution. The proposed integration would preserve the current mission, purposes and functions of both organizations, including their environmental mandate and geographic jurisdiction. The integration is currently in process.

17. Subsequent Events

The Bank has evaluated subsequent events for potential recognition and/or disclosure through March 31, 2016, the date these consolidated financial statements were issued.

Supplementary Information

North American Development Bank

Combining Balance Sheet by Program

December 31, 2015

	International Program	U.S. Domestic Program (A)	Eliminations	Total
Assets				
Cash and cash equivalents:				
Held at other financial institutions in demand deposit accounts	\$ 127,078	\$ –	\$ –	\$ 127,078
Held at other financial institutions in interest-bearing accounts	30,725,651	327,149	–	31,052,800
Repurchase agreements	82,800,000	1,000,000	–	83,800,000
	113,652,729	1,327,149	–	114,979,878
Held-to-maturity investment securities, at amortized cost	53,730,753	–	–	53,730,753
Available-for-sale investment securities, at fair value	337,477,241	–	–	337,477,241
Loans outstanding	1,324,777,048	358,401	–	1,325,135,449
Allowance for loan losses	(19,918,734)	(23,188)	–	(19,941,922)
Unamortized loan fees	(9,661,632)	–	–	(9,661,632)
Foreign currency exchange rate adjustment	(43,446,961)	–	–	(43,446,961)
Hedged items, at fair value	(51,606,468)	–	–	(51,606,468)
Net loans outstanding	1,200,143,253	335,213	–	1,200,478,466
Interest receivable	11,224,728	1,832	–	11,226,560
Grant and other receivable	699,125	–	–	699,125
Due from U.S. Domestic Program	25,874	–	(25,874)	–
Furniture, equipment and leasehold improvements, net	256,320	692	–	257,012
Other assets	63,388,898	–	–	63,388,898
Total assets	\$ 1,780,598,921	\$ 1,664,886	\$ (25,874)	\$ 1,782,237,933
Liabilities and equity				
Liabilities:				
Accounts payable	\$ 1,813,084	\$ –	\$ –	\$ 1,813,084
Accrued liabilities	333,838	16,182	–	350,020
Due to International Program	–	25,874	(25,874)	–
Accrued interest payable	9,079,465	–	–	9,079,465
Undisbursed grant funds	1,000	–	–	1,000
Other liabilities	6,210,968	–	–	6,210,968
Short-term debt	5,262,000	–	–	5,262,000
Long-term debt, net of discount	1,182,136,693	–	–	1,182,136,693
Hedged items, at fair value	10,180,086	–	–	10,180,086
Net long-term debt	1,192,316,779	–	–	1,192,316,779
Total liabilities	1,215,017,134	42,056	(25,874)	1,215,033,316
Equity:				
Paid-in capital	405,000,000	–	–	405,000,000
General Reserve:				
Allocated paid-in capital	–	3,027,256	–	3,027,256
Retained earnings:				
Designated	14,335,970	(1,415,178)	–	12,920,792
Reserved	99,660,362	10,752	–	99,671,114
Undesignated	39,394,125	–	–	39,394,125
Accumulated other comprehensive income	7,185,567	–	–	7,185,567
Non-controlling interest	5,763	–	–	5,763
Total equity	565,581,787	1,622,830	–	567,204,617
Total liabilities and equity	\$ 1,780,598,921	\$ 1,664,886	\$ (25,874)	\$ 1,782,237,933

Note A – The Mexican Domestic Program funds were fully transferred to Mexico as of June 1999.

North American Development Bank

Combining Statement of Income by Program

Year Ended December 31, 2015

	International Program	U.S. Domestic Program (A)	Total
Interest income:			
Loans	\$ 45,892,014	\$ 18,919	\$ 45,910,933
Investments	5,353,890	1,544	5,355,434
Total interest income	51,245,904	20,463	51,266,367
Interest expense	15,101,220	-	15,101,220
Net interest income	36,144,684	20,463	36,165,147
Operating expenses:			
Personnel	5,590,704	-	5,590,704
General and administrative	1,712,742	-	1,712,742
Consultants and contractors	2,205,079	-	2,205,079
Provision for loan losses	8,559,254	-	8,559,254
Depreciation	75,717	692	76,409
U.S. Domestic Program	-	285,955	285,955
Total operating expenses	18,143,496	286,647	18,430,143
Net operating income (loss)	18,001,188	(266,184)	17,735,004
Non-interest income and expenses:			
Gains on sales of available-for-sale securities	39,995	-	39,995
Other income (expense) from hedging activities, net	3,584,628	-	3,584,628
Other income (expense) from foreign exchange activities, net	(715,955)	-	(715,955)
Fees and other income	429,078	-	429,078
Loss on other real estate owned	(950,000)	-	(950,000)
Total non-interest income (expenses)	2,387,746	-	2,387,746
Income (loss) before program activities	20,388,934	(266,184)	20,122,750
Program activities:			
EPA grant income	832,143	-	832,143
EPA grant administration	(832,143)	-	(832,143)
TAP	(1,179,090)	-	(1,179,090)
CAP	(1,436,053)	-	(1,436,053)
WCIF	(2,257,725)	-	(2,257,725)
Net program expenses	(4,872,868)	-	(4,872,868)
Income (loss) before non-controlling interest	15,516,066	(266,184)	15,249,882
Net loss attributable to non-controlling interest	(242)	-	(242)
Net income (loss)	\$ 15,516,308	\$ (266,184)	\$ 15,250,124
General Reserve, January 1, 2015			
Allocated paid-in capital	\$ -	\$ 4,337,076	\$ 4,337,076
Retained earnings	137,874,149	(1,138,242)	136,735,907
Current period activity:			
Net income (loss)	15,516,308	(266,184)	15,250,124
TGP disbursements of the U.S. Domestic Program	-	(1,309,820)	(1,309,820)
General Reserve, December 31, 2015			
Allocated paid-in capital	-	3,027,256	3,027,256
Retained earnings	153,390,457	(1,404,426)	151,986,031
	\$ 153,390,457	\$ 1,622,830	\$ 155,013,287

Note A – The Mexican Domestic Program funds were fully transferred to Mexico as of June 1999.

North American Development Bank

Combining Statement of Comprehensive Income by Program

Year Ended December 31, 2015

	International Program	U.S. Domestic Program (A)	Total
Income (loss) before non-controlling interest	\$ 15,516,066	\$ (266,184)	\$ 15,249,882
Net loss attributable to non-controlling interest	(242)	–	(242)
Net income (loss)	15,516,308	(266,184)	15,250,124
Other comprehensive income (loss):			
Available-for-sale investment securities:			
Change in unrealized loss during the period, net	(344,579)	–	(344,579)
Reclassification adjustment for net gain included in net income	(39,995)	–	(39,995)
Total unrealized loss on available-for-sale investment securities	(384,574)	–	(384,574)
Foreign currency translation adjustment	147,893	–	147,893
Unrealized gains (losses) on hedging activities:			
Foreign currency translation adjustment, net	(11,501,378)	–	(11,501,378)
Fair value of cross-currency interest rate swaps, net	19,117,644	–	19,117,644
Total unrealized gain on hedging activities	7,616,266	–	7,616,266
Total other comprehensive income	7,379,585	–	7,379,585
Total comprehensive income (loss)	\$ 22,895,893	\$ (266,184)	\$ 22,629,709

Note A – The Mexican Domestic Program funds were fully transferred to Mexico as of June 1999.

North American Development Bank

Combining Statement of Cash Flows by Program

Year Ended December 31, 2015

	International Program	U.S. Domestic Program (A)	Total
Operating activities			
Net income (loss)	\$ 15,516,308	\$ (266,184)	\$ 15,250,124
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Depreciation	75,717	692	76,409
Amortization of net premium on investments	1,618,069	–	1,618,069
Change in fair value of swaps, hedged items, and other non-cash items	43,358,596	–	43,358,596
Non-controlling interest	(242)	–	(242)
Gain on sales of available-for-sale investment securities, net	(39,995)	–	(39,995)
Provision for loan losses	8,559,254	–	8,559,254
Change in other assets and liabilities:			
(Increase) decrease in interest receivable	(768,608)	192	(768,416)
Decrease in receivable and other assets	2,081,279	–	2,081,279
Decrease in due from U.S. Domestic Program and decrease due to International Program	3,362	(3,362)	–
Increase in accounts payable	746,878	–	746,878
Increase (decrease) in accrued liabilities	55,706	2,089	57,795
Increase in accrued interest payable	684,724	–	684,724
Net cash provided by (used in) operating activities	71,891,048	(266,573)	71,624,475
Lending, investing, and development activities			
Capital expenditures	(156,100)	–	(156,100)
Loan principal repayments	110,296,749	333,348	110,630,097
Loan disbursements	(249,555,763)	–	(249,555,763)
Purchase of held-to-maturity investments	(2,292,397)	–	(2,292,397)
Purchase of available-for-sale investments	(257,306,015)	–	(257,306,015)
Proceeds from maturities of held-to-maturity investments	2,250,000	–	2,250,000
Proceeds from sales and maturities of available-for-sale investments	222,045,417	–	222,045,417
Net cash provided by (used in) lending, investing, and development activities	(174,718,109)	333,348	(174,384,761)
Financing activities			
Proceeds from other borrowings	4,521,469	–	4,521,469
Proceeds from note issuance	129,503,444	–	129,503,444
Principal repayments – other borrowings	(2,631,000)	–	(2,631,000)
Grant funds – EPA	9,633,948	–	9,633,948
Grant disbursements – EPA	(9,633,948)	–	(9,633,948)
Grant activity – U.S. Domestic Program	–	(1,309,820)	(1,309,820)
Net cash provided by (used in) financing activities	131,393,913	(1,309,820)	130,084,093
Net increase (decrease) in cash and cash equivalents	28,566,852	(1,243,045)	27,323,807
Cash and cash equivalents at January 1, 2015	85,085,877	2,570,194	87,656,071
Cash and cash equivalents at December 31, 2015	\$ 113,652,729	\$ 1,327,149	\$ 114,979,878

Note A – The Mexican Domestic Program funds were fully transferred to Mexico as of June 1999.

North American Development Bank

Border Environment Infrastructure Fund (BEIF)

As of and for the Year Ended December 31, 2015

Balance Sheet

	Region 6	Region 9	Total
Assets			
Cash	\$ 500	\$ 500	\$ 1,000
Total assets	\$ 500	\$ 500	\$ 1,000
Liabilities			
Undisbursed grant funds	\$ 500	\$ 500	\$ 1,000
Total liabilities	\$ 500	\$ 500	\$ 1,000

Statement of Income

	Region 6	Region 9	Total
Income:			
U.S. Environmental Protection Agency grant income	\$ 346,761	\$ 485,382	\$ 832,143
Total income	346,761	485,382	832,143
BEIF operating expenses:			
Personnel	165,005	168,215	333,220
Consultants	151,788	255,454	407,242
General and administrative	11,114	21,633	32,747
Operational Travel	18,854	40,080	58,934
Total BEIF operating expenses	346,761	485,382	832,143
Net income	\$ -	\$ -	\$ -

Statement of Cash Flows

	Region 6	Region 9	Total
Operating activities			
Net income	\$ -	\$ -	\$ -
Net cash provided by operating activities	-	-	-
Financing activities			
Grant funds – EPA	5,040,230	4,593,718	9,633,948
Grant disbursements – EPA	(5,040,230)	(4,593,718)	(9,633,948)
Net cash provided by financing activities	-	-	-
Net increase in cash and cash equivalents	-	-	-
Cash and cash equivalents at January 1, 2015	500	500	1,000
Cash and cash equivalents at December 31, 2015	\$ 500	\$ 500	\$ 1,000

Region 6: EPA Regional Office located in Dallas, Texas

Region 9: EPA Regional Office located in San Francisco, California

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