

Alex Hinojosa
Managing Director
North American Development Bank



On November 10, 2017, Mr. Hinojosa was named Managing Director of the North American Development Bank, after having served as Deputy Managing Director since January 2011.

With more than 30 years of senior management experience, Mr. Hinojosa has extensive professional expertise in investment banking, the utility industry and municipal project financing.

From 2004-2010 he led investment banking efforts at Cabrera Capital Markets and Frost Bank, directing and managing debt issuance transactions for state agencies, municipalities, utilities and school districts in the southwestern states of the US.

In 2010, he established the Austin office of J. Stowe & Co., a consulting firm that helps municipal and investor-owned utilities with financial planning, institutional strengthening actions, and project management services. From 1984 to 2003, Mr. Hinojosa directed the finances for the San Antonio Water System, in San Antonio, Texas, where his responsibilities included directing and overseeing the utility's finances.

Mr. Hinojosa was also one of the founding faculty members of the Utility Management Institute of the North American Development Bank, instructing and facilitating in seminars on current management topics for cities and utilities in all 10 border states of Mexico and the United States since 1999.

Mr. Hinojosa holds a bachelor's degree in Business Administration from St. Mary's University in San Antonio and a Masters in Business Administration from the University of Texas at San Antonio. He has been a Certified Public Accountant (CPA) since 1983. He is a member of the American Institute of Certified Public Accountants and the American Water Works Association.